Zhian Xu

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EDUCATION

University of California, Berkeley, Haas School of Business | May 2029 GPA: 3.93
B.S Business Administration and Intended B.A Data Science SAT: 1580
Coursework: Financial Accounting, Business Analytics, Marketing, Business Communications, and Managerial Accounting
Awards: 2nd place at the Premier Global Invitational Hosted by Warwick Hedge Fund Society, Finalist at the Texas Stock Competition Hosted by UT Austin, invited to Goldman Sachs Possibilities Series, invited to EY Shaping Possibilities Summit, and P72 Spring Sessions

PROFESSIONAL EXPERIENCE

Morgan Stanley | San Francisco, California
Incoming PWM Fall Analyst October 2026 – December 2026
- Responsible for tracking late-stage AI M&A targets as well as screening for potential IPO candidates for a $1B+ HNWI portfolio.
- Contributing through sector research and financing opportunities to best determine capital allocation across software verticals.

Bornite Capital| New York, New York
Investment Summer Analyst June 2026 – September 2026
- Primary contributor within SPCX initiation report, modelling out sector-wide energy projections and future grid capex spending.
- Joining as second analyst on the AI infrastructure coverage team. $1.5B+ in AUM managed across 8 people in a single-manager fund.
- Spin-off fund of 3G Capital's public's arm led by Daniel Dreyfus with a focus on long-term value investing in energy and industrials.

Lambda Capital| Palo Alto, California
Spring Equity Analyst March 2026 – June 2026
- Technology-specific fund with 5bn in total transact volume investing in long term capital-light acquisitions within software verticals.
- Developed investment theses and acquiring targets within specific software verticals including AML, KYC and legal compliance.
- Specialized training with in-house software models, AI-backed research software and expertise in data-driven financial research.

Berkeley Investment Group | Berkeley, California
***L/S Investment Analyst* |TMT & Consumers Pod** August 2025 -- Present
- Experience with fundamental analysis through exposure to mid market-cap companies such as Chewy, Dollar General and Doordash.
- Worked with other intern analysts to present and defend stock pitches in front of experienced industry analysts and intern directors.
- Trained under a 12-week intern program developing skills in advanced accounting, financial modelling and fundamental investment.

Select Public Investments Experiences:
- *Willis Lease Finance Corporation* (NASDAQ: WLFC) | Position: Long
    - Researched aircraft engine leasing rates relative to WLFC's asset-backed trusts to back into the split of new-generation engines within new financing agreements. Discovered variance in recurring lease revenue due to new-gen engine shortages.
    - Modeled increases in effective utilization rate (days leased/maintenance) from deployment of in-house MRO facilities which created a defendable moat in short-term engine leases that incumbents like AerCap and SMBC couldn't occupy.
- *Cal-Maine* (NASDAQ: CALM) | Position: Long
    - Carefully tracked margins, unit economics and profitability under macro-headwinds through compiling data from both company releases and EPA data to build a granular 3-statement model to forecast future cash flows and value CALM.
    - Daily tracking and modelling of HPAI infections to forecast prices of wholesale eggs for modelling Cal-Maine's future trajectory under the backdrop of widespread avian influenza through building a bull-bear scenario analysis.

Becton Dickinson| San Francisco, California
Financial Analyst August 2025 – January 2026
- Met with upper-level management and coordinated to aid with the transition process due to the $4bn divesture of BD biosciences.
- Developed guidance models on profitability of further investment in automated BD data structures through advanced data modelling.
- Created multi-agent AI environments which interpreted over 500GBs of data to process the impact of the internal restructuring.

EXTRACURRICULARS

ABA| Berkeley, California
Senior Consultant August 2025 – Present
- Team lead responsible for onboarding new members as well as guiding project development as part of the Finance Team.
- Created various excel models and financial dashboards to help companies such as BD optimize returns on corporate investments.

SKILLS AND INTERESTS

Technical: Modelling, Javascript, Claude Agents, Excel, Python, PowerPoint, Equity Research, Financial Accounting, and Public Speaking.
Interests: Running, Golf, Philosophy, Travelling, Food Reviews, Brewing Tea, and Building Computers.
Language: Conversational in Mandarin, Proficient in Spanish.